

MEDIA RELEASE

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BHARAT MUMBAI CONTAINER TERMINALS SETS NEW PRODUCTIVITY RECORD AND DEVELOPS CLOSER CUSTOMER LINKS

Bharat Mumbai Container Terminals Private Limited ("BMCT"), a subsidiary of PSA International, set a new vessel productivity benchmark of 175 moves per hour on Hapag-Lloyd's vessel M.V "Athenian", which departed on 2 December after handling 3,532 moves in just over 20 hours of operations. Together with vessels from partners CMA-CGM and COSCO, the 9,954 twenty-foot equivalent unit ("TEU") capacity M.V "Athenian" operates the India Ocean / EPIC 2 weekly service, linking India and the Middle East directly with the North European ports of Antwerp, Hamburg and London.

As volumes continue to grow and more regular services come to the terminal, BMCT has embarked on a series of trade meets in key cargo areas, to highlight the advantages shippers using the terminal can enjoy. The first event was held in Kanpur on 30 November and was attended by over 100 members of the Kanpur trade community. Kanpur is well linked to JNPT by rail, with as many as 40 export and import trains monthly. With BMCT now offering direct weekly sailings to both Europe and Asia, shippers have an increased range of options.



Attendees expressed their appreciation for the event, with CMA-CGM's Kanpur Branch Manager Mr Mahesh Dixit commenting, "CMA CGM and Kanpur Trade welcome the initiative of PSA Bharat Mumbai to organise a trade meet. It is the first time any port terminal took the initiative to connect directly with customers. This move shall certainly be beneficial to the trade and JNPT."

Ms Jyoti, in charge of imports for Rimjhim Ispat also welcomed the move. "PSA Bharat Mumbai's initiative is highly welcome. We are confident in using JNPT Terminals and are not looking for diversion to any other ports."



Hosting the trade meet was BMCT General Manager Sivakumar Kaliannan, who said, "We were honoured by the attendance of so many members of the Kanpur trade and appreciated the opportunity to introduce BMCT as well as hear their feedback and suggestions."

"Besides setting new productivity milestones, BMCT recently received nine more Rubber-Tyred Gantry Cranes ("RTG"). With three additional Quay Cranes arriving in the second quarter of next year, our annual capacity is expected to reach 2.4 million TEUs by the first half of 2019; making BMCT the largest container terminal in JNPT. Preparations for Phase 2 development – to double the capacity to 4.8 million TEUs – are well underway."



Managing Director of PSA India Mike Formoso said, "Just two months after achieving 155 moves per vessel hour, BMCT's new milestone of 175 moves has surpassed PSA India's record of 169 moves previously held by our terminal in Chennai. May I congratulate BMCT's management and staff on their unstinting efforts to keep raising productivity levels. These achievements underscore our determination to provide consistent and reliable best-in-class services.

"We are also working towards offering a wider range of solutions to cargo owners in the near future and remain extremely grateful for the support of our customers and stakeholders working closely alongside us."

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About Bharat Mumbai Container Terminals

PSA's Bharat Mumbai Container Terminals (BMCT) is located in Jawaharlal Nehru Port (JNP) in Maharashtra, India's largest and premier container gateway. The terminal is equipped with the latest technology to offer customers fast turnaround of their vessels and is also well-connected by major highways and rail networks to key markets in Maharashtra, Gujarat, and the National Capital Region of India. It serves the important industrial and manufacturing centres and cities in Northwest India, as well as India's largest hinterland with a population in excess of 400 million. BMCT's Phase 1 development has a quay length of 1000 metres and the deepest berths at JNP, capable of handling super post-panamax vessels. When fully completed, the terminal will have a berth length of 2,000 metres.

About PSA International

As one of the leading global port groups, PSA participates in around 40 terminals in 16 countries across Asia, Europe and the Americas with flagship operations in PSA Singapore Terminals and PSA Antwerp. PSA strives to continue growing its port network alongside its shipping line customers and become the preferred partner to port stakeholders across the world. Employing the finest talents in the industry, PSA delivers reliable and best-in-class service to its customers and develops win-win relationships with its partners. As the port operator of choice in the world's gateway hubs, PSA is "The World's Port of Call". Please visit us at www.globalpsa.com.

***Note to Editors:** PSA dropped the name of "Port of Singapore Authority" in 1997 when it became a corporatised entity. The company should be referred to as "PSA International Pte Ltd" or "PSA".